

USAID PFAN-Asia Quarterly

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Dear Colleagues and Friends,

Welcome to the twelfth issue of our Quarterly Newsletter!

It is with great pleasure that we present the eleventh issue of the USAID PFAN-Asia Quarterly Newsletter to you - our important stakeholders. This newsletter covers the program's recent activities, as well as other industry news.

In the third quarter of this financial year, PFAN-Asia successfully mobilized financing for two projects, representing \$4.2M in total investment. In addition, PFAN-Asia successfully hosted a workshop on Project Development and Financing for Women-Led Clean Energy Businesses and Smart Solutions for Adaptable Communities and Cities in Bangkok. The workshop assisted project developers in creating a great investor pitch deck.

At the global level, PFAN is now hosted by the United Nations Industrial Development Organization (UNIDO) together with the Renewable Energy & Energy Efficiency Partnership (REEEP) as the program secretariat. PFAN now has a new logo and you will see many more exciting activities in the months to come.

We hope that you will find the newsletter useful and informative. Please contact us if you have questions, need more information, or have suggestions for improvements.

Yours truly,
The PFAN-Asia Team
asia@cti-pfan.net



Photo Credit: The Runner-Up – Habitat for Humanity India at the Project Development & Financing Workshop

	Q3 FY17 Active Activity	Program Totals
Investment Mobilized		
#s of Projects	2	44
Total Investment (USD)	\$ 4,207,918	\$ 537,007,305
Pipeline Status		
#s of Projects	176	320
Total Investment (USD)	\$ 3,590,711,707	\$ 10,532,212,085

Improving Energy Efficiency in Thailand

The Energy Engineering Institute (EEI) in Thailand has been assigned by Department of Alternative Energy Development and Efficiency, Ministry of Energy, to promote and manage the utilization of the 1.3 million US dollars Energy Efficiency Revolving Fund for Energy Efficiency Projects. The Fund has been disbursed through 8 local financial institutes with the interest rate of 3.5% per annum and the repayment period of not over 5 years. USAID PFAN-Asia has been supporting EEI in promoting and managing the Fund by co-hosting a series of training on the topic of risk mitigation for energy efficiency projects.

Bringing Better Biodigesters and Sustainable Energy to Cambodia

A TEC* is a new Cambodian-based social enterprise that provides high-quality, pre-fabricated biodigesters to Cambodian households. A TEC's biogas digesters can be installed in high groundwater and flood-prone areas. USAID PFAN-Asia supported A TEC throughout AFCEF-7 business plan competition by providing mentoring services in preparation of detailed business plan and financial projection. As a result, A TEC was able to mobilize \$700,000 to scale up its operations in Cambodia and other markets in the region.

Women Entrepreneurs and Smart Solutions Developers Converge in Bangkok

USAID PFAN-Asia hosted a workshop on Project Development & Financing for Women-Led Clean Energy Businesses and Smart Solutions for Adaptable Communities and Cities in Bangkok on May 16, 2017. Twelve entrepreneurs (6 in each category), selected from the pool of applicants from the proposal calls, attended the workshop. These projects, from Cambodia, India, Philippines, Thailand, Nepal, and Vietnam, present \$96.9 million in investments. Entrepreneurs pitched their businesses and learned about how investors evaluate prospective investments. Through interactive sessions, entrepreneurs improved their ability to develop financially, socially and

environmentally viable business plans. In the Women-Led Clean Energy Businesses category, a panel of independent judges selected Swayambhu Innovative Solutions Pvt Ltd. from India as the winner for their project to develop biogas plant in rural areas and Habitat for Humanity India was the runner-up for their project to promote sustainable sanitation interventions through women self-help groups. The winners and some additional projects were then coached to present at ACEF 2017, as enumerated below.

Kamworks Paygo Solutions from Cambodia was the winning project, while GET Philippines Inc., a clean transportation project from the Philippines was the runner-up for the Smart Solutions for Adaptable Communities and Cities category. The winners were then given an opportunity to speak at the Asia Urban Resilience Finance Forum 2017, hosted by USAID Adapt Asia-Pacific on May 24, 2017.

USAID PFAN-Asia Convenes Women Clean Energy Entrepreneurs at ACEF 2017

USAID PFAN-Asia co-hosted a session "Energy Access Leaders and Voices from the Grassroots" at the Asia Forum for Clean Energy Forum 2017 which took place in Manila from June 5-8, 2017. The session, jointly organized by the Asia Development Bank, USAID PFAN-Asia and ENERGIA, attracted over 50 participants and featured 4 women entrepreneurs in clean energy sector, selected from the recent Call for Proposals, hosted by USAID PFAN-Asia in May. Presentations included a community biogas project in rural India, a biomass project to produce alternative cooking fuel in Laos, cash crops produced through solar conduction dryers, and improved cook stoves utilizing renewable energy in Nepal. The projects are receiving continued mentoring support from USAID PFAN-Asia.



Photo Credit: Women Entrepreneurs at ACEF 7 by Asia Development Bank