



Private Financing Advisory Network
West Africa Forum for Climate & Clean Energy Financing
June 2019
Call for Proposals

Do you need investment for a great climate change adaptation or clean energy project in West Africa? Would you like to pitch your project directly to investors? Apply now for PFAN's free business coaching and investor matchmaking services!

How to Apply

- 1. Visit the Call for Proposals webpage: tiny.cc/pfan-cfp or scan the QR Code at the top left of this page**

Here you will find all information and be able to check the eligibility of your project.

- 2. Create an account for PFAN's Climate-Invest system**

- 3. Prepare a proposal following the Proposal Guidelines**

In this document you introduce your business model, management team, technology, market analyses etc.

- 4. Complete the forms, upload and submit your proposal by 2 November 2018**

Proposals received after this deadline may still be accepted by PFAN and considered for future Forums, but will not be eligible for the Investment Forum in June 2019.

What Happens Next?

- Your proposal will be evaluated by at least two experts.
- If it is accepted, you will be assigned a PFAN Coach from your country or region
- Your coach will be an expert in the field, and will help you refine your business plan until it is ready to be shown to investors - for free!
- If selected for the Financing Forum, you will be invited to a Project Development & Financing Workshop, where you will meet PFAN Coaches and fellow entrepreneurs and prepare your pitch. All costs for your attendance will be covered by PFAN.
- At the Forum, you will present your business plan to investors and international clean energy experts. The best business plan wins an award. You will also be able to speak to investors during the networking breaks. All costs for your attendance will be covered by PFAN.
- After the Forum, the Investment Facilitation Team, together with your coach, will work to find you the investment your project needs.
- Select projects may also be accorded additional technical assistance where this is judged essential for raising finance.

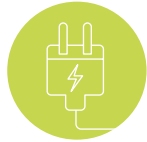
PFAN Track Record & Success Stories



\$1.25^{bn}
Total investment leveraged

for

102
Projects



802 MW
Clean energy generation capacity added



3.3m^t
Annual CO₂e emissions mitigated



Green Village Electricity Projects Ltd.

GVE provides reliable, sustainable and affordable energy to rural Nigerian communities. It has installed mini-grids generating a total of 500 kW of electricity for over 5,200 clients. With PFAN support, GVE raised US\$ 5 million in investment to scale up its operations.

“PFAN provided validation for our business model and business plan. PFAN helped us market the platform internationally. We’ve increased our confidence and that of subsequent investors.”

Ifeanyi Orajaka, Founder & Chief Executive, GVE

Green Energy Biofuels

GEB has developed a biofuel gel made from biowaste, and a matching efficient stove. It offers a clean alternative to woodfires, which cause indoor pollution that results in the death of 100,000 women in Nigeria each year. After PFAN coaching and a pitch at the first West Africa Climate & Clean Energy Financing Forum, GEB raised an investment of US\$ 5 million.

“Over the four months we worked with PFAN, we gained access to broader resources and a network of other partners and investors helping us to bring together exactly what investors would be most interested in.”

Femi Oye, CEO, Green Energy Biofuels



For more information about PFAN, visit www.pfan.net, read our Progress Report 2018 at tiny.cc/pfanprogressreport (QR code to the left), or contact info@pfan.net.